

A LUNCH & LEARN EVENT...



Mark Leaker is the Principal of Leaker Partners, a law firm that provides a select range of services for the corporate & business sectors.

He has over 20 years' experience in helping clients develop strategies that maximise the benefits when buying or selling a business.

He'll be speaking on the business and commercial issues involved in buying & selling a business.

Get a Better Deal when Buying or Selling a Business

Avoid the Pitfalls that can cost you Thousands!

Buying or selling a business is very different to buying or selling *any other asset*.

There are so many issues to consider:

- How and what should you prepare before you buy or sell?
- How do you do your due diligence on the other party?
- How should you present your financial information?
- What are the tax implications?

Missing an issue or getting something wrong can cost you a LOT of money ... and although these are avoidable, people always get caught out!

This presentation will provide invaluable insights into these areas (and more) that can help you create thousands of dollars in extra value next time you're buying or selling a business!

Who Should Attend?

- Business Owners
- Directors
- CEO's, CFO's, Managers
- Accountants & clients
- Advisers, Bankers & clients
- Consultants & clients

Book Now! Places are Limited!

- Date: Wednesday May 18th
- Time: Registration 12.00pm, seated by 12.30pm, finish 2.00pm
- Location: Gershwin Room, Hyatt Regency
Cnr Plain St & Adelaide Tce, East Perth
- Booking: Visit www.accessanalytic.com.au/events
- Pricing: \$110 (individual), or \$800 (table of 8) inc GST
- Inclusions: Complete notes, restaurant-prepared lunch
- Table Bookings: Company name displayed on table, podium acknowledgement, logo shown during lunch



Jeff Robson is the Principal of Access Analytic, a consultancy providing business analyst tools and services that help clients make decisions with confidence.

Jeff presents to clients around the world on how to create value in business transactions through the use of effective financial models.

At this event, he'll be discussing and demonstrating the value of a robust financial model.



Unit 110/131 Adelaide Terrace
East Perth, Western Australia 6004
PO Box 6284 East Perth WA 6892

tel 08 6210 8500 fax 08 6210 8501
website www.accessanalytic.com.au
email info@accessanalytic.com.au